



Bott Radio Network  
Kirkville, MO (KLTE-FM)  
10550 Barkley #100  
Overland Park, KS 66212

Salem Radio Representatives  
6400 N Belt Line Rd. Ste 220  
Irving, TX 75063

### Contract # 36770

#### Schedule Dates

07/06/16-07/15/16

#### Advertiser

Faith & Freedom Coalition (19) (6803)

#### Agency

Salem Radio Representatives (1002)

#### Product

Political (1179)

#### Brand

Faith & Freedom Coalition (12623)

#### Salesperson

Salem Radio Rep., (1029)

#### Sales Office

HOUSE

#### Buyer Name

Weber, Charlie

#### Phone/Fax

(972) 402-8800x224 /

#### CPE

94993 95002

#### Account Types

National/Political Issue Agency

#### Billing Type

Standard

#### Comments

Date Entered 07/05/16

Last Modified

Entered By

Marcus Crockett

CO-OP

No

Headline #

Demo

Order Type

Package Deal

Commission %

Commission

Net Total

Sales Tax

Kirkville, MO (KLTE-FM)

By Broadcast Month Spots Rate

Jul. 2016 32 \$541.00

Grand Total: 32 \$541.00

7/5/16 5:32

COPY CHECKED IN ...  
COPY ASSIGNED ...  
e-mailed ...

85070

## INCOMPLETE CONTRACT

Due to: Pending line Approvals (Contract is shown with Pending Workflow Approvals applied)

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
Est 1.0	Unapproved (NewL) / SPOT	07/06/16-07/08/16	1	1:00	5A- 10A (CST)				1	2	2			5	\$20.00	\$100.00	Kirkville, MO (KLTE-FM)		7/5/16
Est 2.0	Unapproved (NewL) / SPOT	07/06/16-07/08/16	1	1:00	10A- 3P (CST)				2	2	2			6	\$15.00	\$90.00	Kirkville, MO (KLTE-FM)		7/5/16
Est 3.0	Unapproved (NewL) / SPOT	07/06/16-07/08/16	1	1:00	3P- 7P (CST)				2	2	2			6	\$16.00	\$96.00	Kirkville, MO (KLTE-FM)		7/5/16
Est 4.0	Unapproved (NewL) / SPOT	07/11/16-07/15/16	1	1:00	5A- 10A (CST)		1	1	1	1	1			5	\$20.00	\$100.00	Kirkville, MO (KLTE-FM)		7/5/16
Est 5.0	Unapproved (NewL) / SPOT	07/11/16-07/15/16	1	1:00	10A- 3P (CST)		1	1	1	1	1			5	\$15.00	\$75.00	Kirkville, MO (KLTE-FM)		7/5/16
Est 6.0	Unapproved (NewL) / SPOT	07/11/16-07/15/16	1	1:00	3P- 7P (CST)		1	1	1	1	1			5	\$16.00	\$80.00	Kirkville, MO (KLTE-FM)		7/5/16

## CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:	Date:	Accepted-Station:	Date:	Comments:
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D. B. J. 7/5/14

5070

#36770



6400 N Beltline Road • Suite 210, Irving, TX 75063

# Insertion Contract

Order #	Ver #	Rev #	# Wks	Page #
95002	1		2	1
Date	Time	Start	End	
7/5/16	12:22PM	7/4/16	7/17/16	
Salesperson	Salesperson Phone #	Demos		
Charlie Weber	(972)402-8800 Ext(224)			
Sales Office	Agency	Survey		
SMR (SA Region)	TenCapitol, Inc			

Salem Radio Network  
6400 N Beltline Rd  
Suite 210  
Irving, TX 75063

(1002)

Advertiser: Faith & Freedom Coalition (6803)  
Product: Faith & Freedom Coalition  
Salesperson: Charlie Weber  
Sales Office: SMR (SA Region)

Product Protection: \*Political-Issue

Line #	Vehicle	Days & Times M T W T F S S	Jul 4	Jul 11	Jul 18	Jul 25	Aug 1	Aug 8	Aug 15	Aug 22	Aug 29	Sep 5	Sep 12	Sep 19	Sep 26	Total Units	Len	Unit Rate	Extended Total
11	KLTE FM	We-Fr 6AM-10AM	5													5	60	20.00	100
12	KLTE FM	Mo-Fr 6AM-10AM		5												5	60	20.00	100
13	KLTE FM	We-Fr 10AM-3PM	6													6	60	15.00	90
14	KLTE FM	Mo-Fr 10AM-3PM		5												5	60	15.00	75
15	KLTE FM	We-Fr 3PM-7PM	6													6	60	16.00	96
16	KLTE FM	Mo-Fr 3PM-7PM		5												5	60	16.00	80
	Totals		17	15												32			541
Weekly Units			17	15	0	0	0	0	0	0	0	0	0	0	0	32			
Weekly Gross \$			286	255	0	0	0	0	0	0	0	0	0	0	0				541

Air Time Total Gross: \$541.00

Agency Commission: \$81.15

Total Net: \$459.85

SMR'S APPLICABLE COMMISSION WILL BE DEDUCTED FROM THE TOTAL NET AMOUNT

Order is Broadcast Calendar Billing. Please fax signed insertion to 972-367-1928

With approval of salesperson, make goods within flight only.

All orders require affidavits showing date and time spots aired, isci code, po# and/or estimate number.

Accepted for Salem Radio Network:

Accepted for Producer or Station:

Name

Title

Name

Title

Salesmgr

48

95002

**AGREEMENT FORM FOR  
NON-CANDIDATE/ISSUE ADVERTISEMENTS**

<b>Station and Location:</b> KLTE-FM	<b>Date:</b> July 5, 2016
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I, Lynn Michaels

do hereby request station time concerning the following issue:

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Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
		As schedule			

This broadcast time will be used by: Faith and Freedom Coalition



**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT  
"COMMUNICATES A POLITICAL MATTER OF NATIONAL IMPORTANCE."  
FOR ALL OTHER ISSUE ADS, PLEASE GO TO PAGE 3.**

Programming that "communicates a political matter of national importance" includes (1) references to legally qualified candidates (presidential, vice presidential or congressional); (2) any election to Federal office (e.g., any references to "our next senator", "our person in Washington" or "the President"); and (3) a national legislative issue of public importance (e.g., Affordable Care Act, revising the IRS tax code, federal gun control or any federal legislation).

**Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"**

☐ Yes

☒ No

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the offices being sought, the date(s) of the election(s) and/or the issue to which the communication refers (if applicable):

I represent that the payment for the above described broadcast time has been furnished by (name and address):

Faith and Freedom Coalition  
PO Box 957736 Duluth, GA 30095

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

Timothy Head, Executive Director

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 5)

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT  
DOES NOT "COMMUNICATE A POLITICAL MATTER OF NATIONAL  
IMPORTANCE"**

I represent that the payment for the above described broadcast time has been furnished by (name and address):

Faith and Freedom Coalition  
PO Box 957736 Duluth, GA 30095

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

Timothy Head, Executive Director



**TO BE COMPLETED FOR ALL ISSUE ADVERTISEMENTS**

**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

The Sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). **For the above-stated broadcast(s), the sponsor also agrees to prepare a script, transcript, or tape, which will be delivered to the station at least \_\_\_\_\_ before the time of the scheduled broadcasts.**

**TO BE SIGNED BY ISSUE ADVERTISER (SPONSOR)**

July 5, 2016

Date

*John Michaels*

Signature

703/860-4055 ext. 3

Contact Phone Number

**TO BE SIGNED BY STATION REPRESENTATIVE**

☒ Accepted

☐ Accepted in Part

☐ Rejected

*[Signature]*

Signature

*Pat Rulon*

Printed Name

*Sales mgr*

Title

## AGREED UPON SCHEDULE

**For All Issue Advertisements That Communicate a Message Relating to Any Political Matter of National Importance**

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
		<i>see schedule</i>			

**Attach proposed schedule with charges (if available):**

### AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- (1) actual air time and charges for each spot;
- (2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- (3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

**Note:** Because the FCC requires that the political file contain the actual time the rate for spots "communicating a political matter of national importance" air, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that and rates for specific spots aired. The FCC's online political files include a folder for "Terms and Disclosures." NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.